

Upstate NY Chapter of the Appraisal Institute

Newsletter

December 2011



President's Message



As the end of 2011 quickly approaches, I find looking back over the past year to be a mix of good and bad (hopefully, Santa is concentrating on the "good" parts).

2012 OFFICERS

PRESIDENT

Donald Fisher, MAI

VICE-PRESIDENT

Anthony P. Girasole, MAI

TREASURER

Robert Stevens

SECRETARY

Mark Grant

- Good: We are seeing a steady, albeit slow, return to something close to a normal level of appraisal assignments
- Bad: This recession has now entered its fifth year - despite the rhetoric we hear from our political leaders
- Good: Varieties of appraisal assignments are moving back toward what we saw five years ago
- Bad: Numbers of sales is still at a fraction of mid-2000 levels, forcing us to widen our comparable research parameters in both time and area
- Good: The Appraisal Institute is taking the step to a full-fledged profession
- Bad: The Appraisal Institute has not repaired its rift with The Appraisal Foundation (okay - this may be a personal opinion of mine, but it is still an issue that needs to be resolved)

A year ago I told you that I am a fan of many traditions, but was not afraid to break one when the need arose. One such tradition was to make the switch to two-year terms for the Chapter's officers permanent - done at the last business meeting. Hopefully this will add more uniformity to the leadership, give incoming officers the opportunities to set and finish goals, and maybe even save a few dollars along the way.

However, one tradition that I don't want to change is the camaraderie in our profession and the strong friendships and respect we have for one another. This was emphasized by the Syracuse Sub-chapter's Holiday Party I just returned from - 35-some partiers showed up at the Best Western on a week night to dine, drink, mingle and trade some war stories. It was great to see so many at this festive time of the year.

We have an interesting series of seminars coming up for 2012, including two highly-demanded two-day courses that you will not want to miss. Check the schedule and mark your calendars to save those dates.

Lastly, Lori and I wish Merry Christmas and Happy Hanukkah to you and your families, and a prosperous New York for all of us.

Donald A. Fisher, MAI
President

Happy Holidays

The Officers, Directors and Staff of the Upstate New York Chapter would like to take this opportunity to wish all of our members and friends a Joyous Holiday Season and our best wishes for a Happy, Healthy and Prosperous New Year.

Education Schedule for 2012

The following is a list of Education Programs the Chapter has prepared to date. Additional programs will be announced as they are set.

- **January 26, 2012** – “Problems in the Valuation of Partial Acquisitions”, Seven (7) Hours, Syracuse NY. (See enclosed reservation form for complete details)

- **March, 2012** – The Chapter is in the process of setting up the Appraisal Institute’s two day (15-hour) Course entitled “Fundamentals of Separating Real Property, Personal Property, and Intangible Business Assets” in Syracuse. As soon as the Instructor for the Course is secured we will announce final details. We are looking to present this Course in mid to late March.

- **April 25, 2012** – “Seven (7) Hour USPAP Update Course”, the Inn on the Lake, Canandaigua, NY. Instructor is James L. Murrett, MAI, SRA, Buffalo.

- **June 8, 2012** – “11th Annual Case Studies in the Valuation of Upstate NY Real Estate”, The Inn on the Lake, Canandaigua, NY. Facilitator is Kevin Bruckner, MAI, Rochester.

- **September 14, 2012** – “Seven (7) Hour USPAP Update Course, chapter office, Utica, NY. Instructor is James L. Murrett, MAI, SRA, Buffalo.

- **October 18 & 19, 2012** – “Evaluating Commercial Construction (two-days – 15 hours). The program will be held in either Syracuse or Utica, location TBA shortly. Instructor is James Canestaro, AIA, AICP, Knoxville, TN.

- **November 8, 2012** – “Course 420 – Business Practices and Ethics”, Best Western Plus Carrier Circle, Syracuse, NY. Instructor is James L. Murrett, MAI,

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Board of Directors Meeting

The Board of Directors of the Upstate New York Chapter will next meet on Thursday, January 26, 2012, 5:00 pm at the Best Western Plus Carrier Circle Hotel, Syracuse, NY. Board members will receive meeting information under separate cover.

2012 Chapter Leadership

The following is a listing of Officers and Directors who will lead the Chapter in 2012:

Officers

President – Donald Fisher, MAI, Syracuse
President – Elect – Anthony P. Girasole, Buffalo
Treasurer – Robert Stevens, Rochester
Secretary – Mark Grant, Albany

Directors

Michael Coles, Elmira
Shawn Riley, Syracuse
David Beecher, Syracuse
Gary Snowdon, Albany
Jeffrey James, Rochester
Kevin Bruckner, MAI, Rochester
William Kimball, MAI, Syracuse
John Rynne, MAI, SRA, Rochester
Philip Coughlin, Syracuse

Immediate Past President

William Hafner, MAI, Albany

Regional Representatives

Chris Harland, MAI, Albany
James Murrett, MAI, SRA, Buffalo

Committee Chairs

Associate Member – David Beecher, Syracuse
Associate Guidance – Mike Varley, Ogdensburg
By-Laws – Nathan Gabbert, Rochester
Education – Paul Wicker, Syracuse
Finance – Robert Stevens, Rochester
Government Affairs – John Rynne, Rochester
Library – Kevin Bruckner, Rochester
Memb. Dev. & Ret. – William Kimball, Syracuse
Nominating – William Hafner, Albany
Public Relations – John Rynne, Rochester
Technology – Gary Snowdon, Albany

Appraisal Institute Board Approves Candidate for Designation Program For 2013

Following months of deliberation and careful consideration of member feedback, the Appraisal Institute Board of Directors voted December 13th to approve the proposed candidate for Designation Program effective January 1, 2013.

The Board of Directors in September 2010 announced a new strategic vision for the organization that will implement a sweeping transformation by 2016, moving the organization from its present professional association business model to a professional society business model. The Board's action will begin that transformation.

Under the Candidate for Designation Program, the Appraisal Institute will consist of Designated Members, Candidates for Designation and Affiliates (practicing and non-practicing), as newly defined. The program's emphasis will be on Designated Members and those seeking to become designated.

In 2012, current Associate Members will have the opportunity to choose whether they wish to become Candidates for Designation or Affiliates, as newly defined. The program will begin January 1, 2013. Notices regarding amendments to the AI Regulations, consistent with the new By-Laws, will be forthcoming