

Upstate New York Chapter Newsletter

December 2019

2019 OFFICERS

PRESIDENT

William Beyerbach, MAI, SRA

VICE-PRESIDENT

Rick Coughlin, MAI

TREASURER

Stephen Ferrara, SRA

SECRETARY

Shawn Riley

Executive Director

Yvette Molinas

6 Camelot Drive

Warwick, NY 10990

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Upcoming Online Education

☑ For list of courses & seminars,
follow link below:

[REGISTER NOW!](#)

Chapter News

At our November installation dinner meeting held at the Craftsman Inn in Fayetteville, NY, the Upstate NY Chapter installed the new slate of officers and directors for the year 2020.

The Officers and Directors installed are as follows:

R. Coughlin, MAI – President

S. Ferrara, SRA – Vice President

S. Riley – Treasurer

T. LaBelle, MAI, AI-GRS - Secretary

New Directors elected:

Christopher Harland, MAI

William Beyerbach, MAI, SRA (immediate past President)

Thomas Humbert, MAI

These officers will be joining the following Board of Director members:

Jason Graves, MAI

Mark Grant, MAI

Denise Rhoads

Kate Frank, MAI

Christopher Harland, MAI –

Alternate Regional Rep

Congratulations to all!

Merging of Chapters News:

The Upstate NY Chapter is in discussions to merge with the Western NY/Ontario Chapter. More information to come in 2020.



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Upcoming 2020 Education Schedule

- **April 3, 2020 (Friday):** 7-Hour USPAP Update Course, Location: Hampton Inn & Suites Rochester/Henrietta, Rochester, NY. Instructor: Jim Murrett, MAI, SRA
- **June 12, 2020 (Friday):** "Case Studies in the Valuation of Upstate NY Real Estate" – (7 hour CE), Location: Del Lago Resort Casino, Waterloo, NY, Facilitator: Nathan Gabbert, SRA
- **September 2020:** "Marketability Studies: Advanced Considerations & Applications Seminar"- (7 hour CE), Location: The Greater Syracuse Association of Realtors, Syracuse, NY. Instructor: TBD
- **November 6, 2020 (Friday):** 7-Hour USPAP Update Course (2020-2021), Instructor: Jim Murrett, MAI, SRA, Location: TBD.

We are currently seeking presenters for 20th Annual presentation of "Case Studies in the Valuation of Upstate NY Real Estate". If anyone has a peculiar appraisal assignment, incident, etc., and would like to share a 20-30 minute presentation, please email to: upstatechapter@gmail.com or ntgabbert@hotmail.com your topic title along with a one paragraph outline of the topic by March 31, 2020.

Please call the Chapter office with any questions

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More Chapter News

Congratulations to the new Designated Members this 2019!

This year five members received designations and they are: Jason A. Graves, MAI and Michel Bourbonnais, MAI earned the MAI designation. William Purtell, SRA received the SRA designation. Thomas P. LaBelle, MAI, AI-GRS and James O'Neill, MAI, AI-GRS earned the General Appraisal Review Designation. Congratulations achieving a prestigious designation that differentiates you in a highly competitive marketplace!



President Bill Beyerbach presenting Michel Bourbonnais, MAI his designation certificate during the November Installation dinner.



Installation of new Officers & Directors

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Outgoing President Bill Beyerbach, MAI receiving plaque award

2019 G. Richard Kelley Memorial Award

Several years ago, our Chapter Board of Directors changed the former President's Award to the "G. Richard Kelley Memorial Award" in Dick Kelley's honor.

The award is presented, upon discretion of the awards committee, to a designated member, associate member, affiliate, or others associated with our chapter who has made a significant contribution to the chapter, the appraisal profession, or their local community.

The award committee comprises the three immediate past chapter presidents who vote on the award winner, and a committee chair who does not vote.

The 2019 honoree was Christopher L. Harland, MAI and the award was presented by John Mako, MAI, SRA chair of the Award Committee. Congratulations Chris!



Chris Harland receiving his Award



John Mako, Chris Harland, Jim Murrett & Nathan Gabbert

2020 Annual Conference



Hotel Information

The 2020 Annual Conference will be held at the JW Marriott Orlando, Grande Lakes. Located on a lush, 500-acre property, the JW is ideal for exploring the Orlando area - or for relaxing poolside in the Florida sunshine. The hotel features inviting accommodations, personalized service, and an extensive array of amenities, making your stay productive and fun.

[The JW Marriott Orlando](#)

4040 Central Florida Parkway
Orlando, FL 32837

Appraisal Institute has reserved a *limited block* of sleeping rooms with the following rates. The reservation link will be available late March 2020.

- Standard Guest Room: \$135 + discounted resort fee \$25 + local 12.5% tax

The resort fee covers several amenities including enhanced in-room wireless Internet for up to six devices, unlimited local and domestic long-distance calls, daily bike rental through Grande Lakes Sports, transportation to SeaWorld, Universal Studios and Disney theme parks, driving range privileges and daily recreational activities.

The hotel is offering a discount on nightly self-parking rates as well. Originally \$29, Appraisal Institute's negotiated rate is \$15. Additionally, the JW Marriott Orlando is happy to provide Appraisal Institute attendees "Happy Hour" pricing in the JW Lobby Lounge and Whisper Creek Farm-The Kitchen. Show your conference name badge Saturday, August 1st - Wednesday, August 5th to receive \$2 off draft beers, \$2 off cask (draft) wine and a \$12 custom cocktail created just for the AI group.

Travel Information

The Orlando International Airport (MCO) is located 10 miles from the JW Marriott Orlando. Drive time between the airport and the hotel is about 15 minutes one way. The hotel does not offer any type of shuttle service, however there is [Mears Shuttle Service](#), Uber, Lyft, [Wingz](#), and local taxis. For more information regarding ground transportation to/from the Orlando International Airport, please [click here](#)

Call for Nominations for 2021 Vice President | The Appraisal Institute is seeking the names of those members interested in serving as the 2021 Vice President of the Appraisal Institute. If you are interested in serving or wish to recommend someone for the position, please submit your recommendation by email to jbarngrover@appraisalinstitute.org. (**Note: Deadline for submission is February 7, 2020**)

Qualifications for 2021 Vice President can be found on the Appraisal Institute Website. The nominee cannot serve as a member of the National Nominating Committee at any time during the year in which his or her candidacy would be considered. This does not preclude consideration for the office in future years.

Leadership Development and Advisory Council (LDAC)



Overview

The Leadership Development & Advisory Council (LDAC) is a group of dedicated appraisers who come together once a year in Washington, D.C., to formulate solutions to problems and challenges faced by the appraisal profession.

LDAC strives to foster creative thought from talented individuals involved in the real estate appraisal profession while developing future leaders of the Appraisal Institute. LDAC also establishes an “appraiser-presence” in Congress and demonstrates that the Appraisal Institute is made up of professionals who recognize the importance of being actively involved in the political process.

LDAC has served as a source of leadership and as an inspiration for new programming ideas for the Appraisal Institute since 1969. Through a series of roundtable discussions, LDAC provides a forum where ideas and opinions on targeted topics of concern to the appraisal profession are exchanged.

Why Attend?

Ask any LDAC alumni, and they will undeniably tell you that LDAC has been one of their most positive experiences with the Appraisal Institute! Here’s why:

- LDAC is your spring board for future leadership within the Appraisal Institute.
- You get to make a difference in the Appraisal Institute by helping to formulate solutions to obstacles and challenges faced by the appraisal industry.
- You have an opportunity to make your voice heard by the Nation’s lawmakers.
- Up to 45 Points of Appraisal Institute continuing education (CE) credit may be earned for participating in LDAC. Please refer to Regulation No. 10: Continuing Education for more details. (CE will be granted at the end of the conference, after full participation is documented.)

If you know of someone who has demonstrated outstanding ability in appraising or a related profession, who is a potential leader in your chapter, who is articulate and who could make a strong contribution to discussions on appraisal topics, please encourage that individual to consider LDAC participation.