

Upstate New York Chapter Newsletter

2016 OFFICERS

PRESIDENT

Mark Grant, MAI

VICE-PRESIDENT

William Beyerbach, MAI, SRA

TREASURER

Rick Coughlin, MAI

SECRETARY

Stephen Ferrara, SRA

Executive Director

Yvette Molinas
6 Camelot Drive

Warwick, NY 10990

845-360-2510

upstatechapter@gmail.com

Upcoming Online Education

☑ For list of courses & seminars,
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President's Message

I hope everyone reading this had a successful 2016! It's always tough finishing the year out, but a nice part about this business is we get a fresh start on January 1st. I'm optimistic that 2017 will be another busy year for our industry.

I want to take this opportunity to highlight the 2017 education offerings. We have six offerings at this time scheduled, including the June 16, 2017 Case Studies in the Valuation of Upstate NY Real Estate. Nathan Gabbert, SRA is the facilitator for this event. If you have a topic idea and would like to present, please reach out to Nathan at ntgabbert@hotmail.com. If you have a topic that may require more time and in-depth analysis, and are interested in leading a continuing education program for the chapter, please reach out to myself or Yvette Molinas. Home grown education offers the opportunity to focus on topics directly impacting Upstate New York.

In November 2016, the National Board of Directors implemented a new Chapter Financial Management and Administrative Policy. The policy was put into place to reduce financial risk to the organization and was the subject of several conference calls and correspondences amongst the chapters and national representatives. The Upstate New York Chapter will work diligently with national to insure a smooth transition. If you would like more information on the new Chapter Financial Management and Administrative Policy, please reach out to myself or refer to www.appraisalinstitute.org.

The Upstate New York Chapter has retained a strong member base; however, we are always looking to grow. I encourage everyone in this chapter to share the benefits of becoming members with others in your offices and business networks. On December 13, 2016, Jim Amarin, MAI, SRA, AI-GRS, the incoming 2017 President, outlined the benefits in the following categories: Business Generation, Education, Advocacy, Visibility, Publications, Lum Library, Member Discounts and Networking. I would be happy to discuss any of these topics with someone considering joining.

I want to take this time to thank Yvette Molinas and the entire Board of Directors for all the hard work and dedication shown to the chapter this year. It has been a pleasure serving as the President of the Upstate New York Chapter this year and I look forward to another successful term in 2017.

Happy New Year!



Mark D. Grant, MAI

Upstate New York Chapter President

mark.grant@cbre.com



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Chapter News

At our October installation dinner meeting held at the Justin's Tuscan Grill in Syracuse, the Upstate NY Chapter installed the new slate of officers and directors for the year 2017.

The Officers and Directors installed are as follows:

M. Grant, MAI – President

W. Beyerbach, MAI, SRA – Vice President

R. Coughlin, MAI – Treasurer

S. Ferrara, SRA- Secretary

Directors elected for a 3-year term on the Board

Expiring December 31, 2019:

Walter D. Copeland, SRA

William Keast

These officers will be joining the following Board of Director members:

Daniel Barnard

Robin Kubicki, MAI

John Rynne, MAI, SRA

Christopher L. Harland, MAI

Michael Coles

Shawn Riley

Immediate Past President:

William Kimball, MAI

Congratulations to all!

Upcoming 2017 Education Schedule

- **April 7, 2017 (Friday):** 7-Hour USPAP Update Course, Location: Hampton Inn & Suites Rochester/Henrietta Rochester, NY, Jim Murrett, MAI, SRA Instructor.
- **May 12, 2017 (Friday):** Drone Technology Seminar (7 hour CE), Location: TBD, Lamar H. Ellis, III, MAI, SRA Instructor.
- **June 16, 2017 (Friday):** "Case Studies in the Valuation of Upstate NY Real Estate", The Inn on the Lake, Canandaigua, Nathan Gabbert, SRA Facilitator.
- **October 20, 2017 (Friday):** Income Approach for Residential Appraisers – 7 Hours, Location: The Greater Syracuse Association of Realtors, Syracuse, NY, Instructor: Susanne Curran. MAI, AI-GRS
- **November? 2017 (Friday):** The Discounted Cash Flow Model: Concepts, Issues and Apps – 7 Hours, Instructor: TBD, Location: TBD
- **December 1, 2017 (Friday):** 7-Hour USPAP Update Course, Jim Murrett, MAI, SRA Instructor, Location: The Greater Syracuse Association of Realtors, Syracuse, NY. (7 – hour total CE)

We are currently seeking presenters for 17th Annual presentation of "Case Studies in the Valuation of Upstate NY Real Estate" If anyone has a peculiar appraisal assignment, incident, etc., and would like to share a 20-30 minute presentation, please email to: upstatechapter@gmail.com or ntgabbert@hotmail.com your topic title along with a one paragraph outline of the topic by March 17.

Please call the Chapter office with any questions

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More Chapter News

Congratulations to the new Designated Member this 2016!

Tamar L. Kent, MAI earned the MAI designation this year. Congratulations achieving a prestigious designation that differentiates you in a highly competitive marketplace!

8th Annual 2016 G. Richard Kelley Memorial Award

(Formerly known as the Presidents' Award)

The Chapter Board of Directors changed the President's Award to the "G. Richard Kelley Memorial Award" in Dick Kelley's honor.

The award is presented to a designated member, associate member, affiliate, or others associated with our chapter who make a significant contribution to the chapter, the appraisal profession, or their local community.

The award committee comprises the three immediate past chapter presidents who vote on the award winner, and a committee chair who does not vote.

The 2016 honoree was Paul V. Wicker, Jr., MAI, SRA and the award was presented by Mary Grace Kelley. Congratulations Paul!

2017 International Valuation Conference



The Appraisal Institute (AI) and its Canadian counterpart, the Appraisal Institute of Canada (AIC), are proud to announce a joint annual conference that will be held in Ottawa, Ontario, June 8-11, 2017.

The 2017 International Valuation Conference will be one of the largest networking and professional development opportunities within the valuation industry. You won't want to miss the following:

- Hundreds of AI and AIC members and valuation partners
- Noteworthy speakers
- Exceptional educational sessions
- Exhibits of cutting-edge valuation products and services
- An awards reception
- A gala dinner
- Networking with peers
- Opportunities for exploring Canada's capital city, Ottawa, as Canada celebrates 150 years as a nation
- And more!

Nominations for 2018 AI Vice President Due Feb. 15

The Appraisal Institute is seeking the names of AI professionals interested in serving as the organization's 2018 vice president. The 2018 vice president will succeed to the office of president-elect in 2019, president in 2020 and immediate past president in 2021.

Deadline for submission is Feb. 15.

View the [qualifications for 2018 vice president](#). Nominees cannot serve as a member of the National Nominating Committee at any time during the year in which their candidacy would be considered. This requirement does not preclude consideration for the office in future years.

Appraisal Institute professionals wishing to serve or interested in nominating someone for the position should submit information in writing to:

Scott Robinson, MAI, SRA, AI-GRS

Chair, 2017 National Nominating Committee

C/o Joan Barngrover

Appraisal Institute

200 W. Madison St., Suite 1500

Chicago, IL 60606

Or email your recommendation to: jbarngrover@appraisalinstitute.org.

The National Nominating Committee is scheduled to meet in Chicago May 23-24.