



April 25, 2011

Newsletter

11th Annual “Case Studies in the Valuation of Upstate New York Real Estate”, June 3, 2011, Turning Stone Resort & Casino

We are proud to announce one of the most popular educational programs the Chapter presents...the 11th Annual version of “Case Studies in the Valuation of Upstate New York Real Estate” to be held on Friday, June 3, 2011 at the Turning Stone Resort & Casino, Verona, NY. Seminar Developer and Facilitator, Kevin Bruckner, MAI, CCIM, Rochester, has put together another great line-up of presenters and topics as follows:

- “**Changes to the 2012-2013 Edition of USPAP**”, James L. Murrett, MAI, SRA, Buffalo
- “**Cart Before the Horse – Appraising/Creating Four Parcels From One**”, Kevin Bailey, Penn Yan.
- “**You Say You Want Dissolution – Real Estate Values as Influenced by Dissolution of Government Units and Taxing Jurisdictions**” – Nathan Gabbert, SRA, Rochester.
- “**Calculating Wind Development Rights**”, Donald Fisher, MAI, ARA, Syracuse.
- “**Mortgage Fraud**”, Kathleen A. Lynch, United States Attorney for the Western District, Buffalo.
- “**Appraiser Mortgage Fraud Investigations**”, Heather Yanello, Special Agent, U.S. Department of Housing & Urban Development, Buffalo.
- “**Appraiser Conflict of Interest**”, John Rynne, MAI, SRA, Rochester.
- “**Current Legal Perspectives on Upstate Valuation Controversies**”, John Refermat, Esquire, Rochester.
- “**You Say You Want Consolidation: Real Estate Values as Influenced by Consolidation of Government Units and Taxing Jurisdictions**”, Nathan Gabbert, SRA, Rochester.
- “**Seller Financing: Measuring It’s Impact on Market Price and Value**”, Kevin Bruckner, MAI, CCIM, Rochester.

As you can see, another great educational opportunity has been planned for you. The Seminar has been approved for seven (7) hours of continuing education credit from both the Appraisal Institute and the State of New York.

The Chapter has a block of rooms reserved at Turning Stone for the night of June 2nd at a rate of \$129.00 per room, single or double, plus tax. **Please note that our block of rooms at Turning Stone is being held until May 10, 2011.** Reservations made after that date are on a space available basis and may be a different rate. Call Turning Stone direct at (800) 771-7711 to make your room reservations. Identify yourself as being with the Upstate NY Chapter of the Appraisal Institute meeting on June 3rd to obtain our rate.

A reservation form for the Seminar is enclosed. All credit card reservations must be made online. Reservations payable by check must be sent to the Chapter office...with check!
Reservation deadline for the Seminar is May 27, 2011.

And for our golfers, we have reserved tee-times beginning at 11:00 am on Thursday, June 2, 2011 at the Shenendoah Golf Course at Turning Stone. We have slots for six foursomes. Golf Fee is \$105.00 per person which includes greens fee and cart. **The golf fee must be paid directly to the Chapter office by check using the enclosed form.** Reservations will be handled on a first-come, first-served basis. The reservation deadline date for golf is May 20, 2011. A golf reservation form is enclosed.

We look forward to seeing you again at Turning Stone.



Chapter Education Schedule for Remainder of 2011

- **“Case Studies in the Valuation of Upstate New York Real Estate”** – June 3, 2011, Turning Stone Resort & Casino, Verona, NY.
- **“7-Hour National USPAP Update Course”** – September 9, 2011, Chapter office, Utica, NY. James L. Murrett, MAI, SRA, Buffalo (Instructor).
- **“Property Values as Affected by Property Taxes”** (7-Hours) – October 26, 2011, Carrier Circle Hotel, Syracuse (formerly Holiday Inn Carrier Circle). Nathan Gabbert, SRA, Rochester (Instructor).
- **“Business Practices and Ethics”** – November 9, 2011, chapter office, Utica, NY. James L. Murrett, MAI, SRA, Buffalo (Instructor).



Congratulations to the Chapter’s Newest Designated Members

Congratulations go out to William F. Beyerbach, Rochester and Michael J. Colino, Glenville, NY on obtaining their SRA Designations.



Chapter Board of Directors Meeting

The next Meeting of the Chapter’s Board of Directors will be held on Thursday evening, June 2, 2011 at 6:30 pm. Complete meeting details will be sent to all Board Members under separate cover.